International Investing - Preview

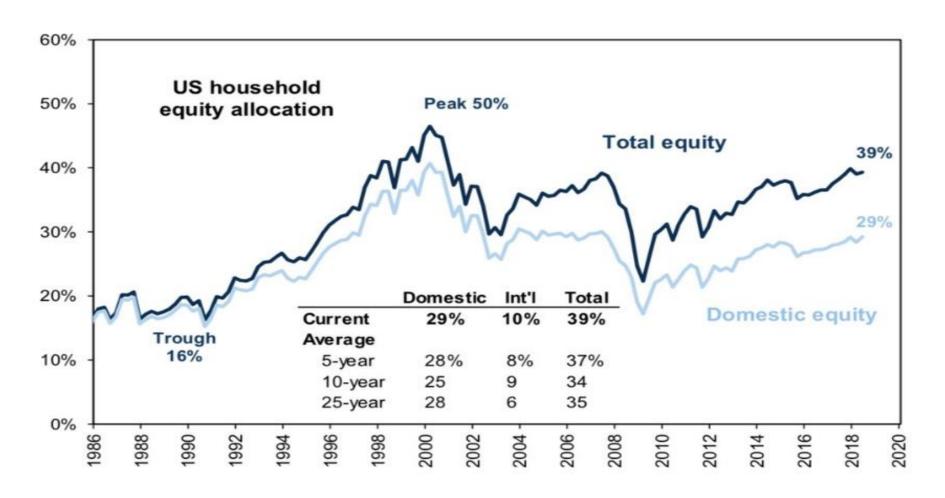
South Bay Bogleheads Chapter Meeting

February 11, 2019

Arun Koparkar

US investors in international investing

Households have increased their ownership of non-US equities



Vanguard guidance

• In November 2018, Vanguard argued that international stocks would substantially outperform (6-8%) US (3-5 %) in the coming decade.

Reasons –

- Domestic investors have a heavy exposure to US, not enough to foreign
- High valuations of US stocks
- US monetary tightening is at a later stage than abroad.

US and global markets valuation spreads (1990 – 2018) – Why the difference?

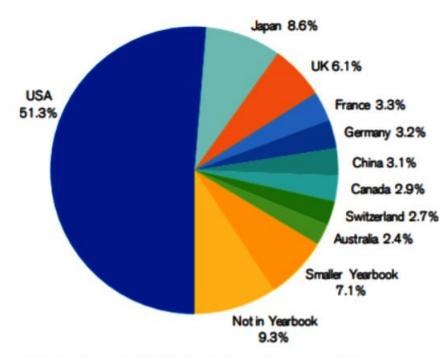


Important Considerations

- Why invest abroad?
- Historical performance of global markets
- Diversification in the short and long term
- What valuation multiple to expect for foreign markets vs US?
- How much allocation to international?
- Strategy to rebalance portfolio

If I have a diversified US portfolio, do I need international also?

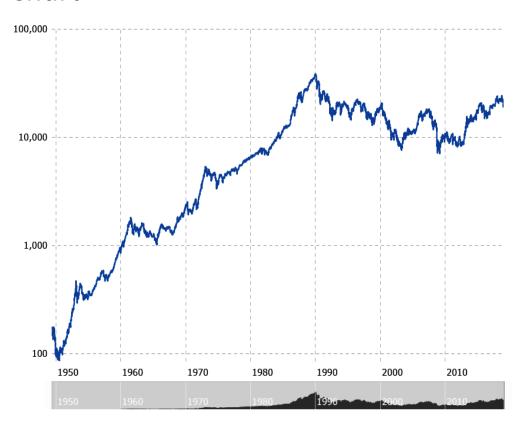
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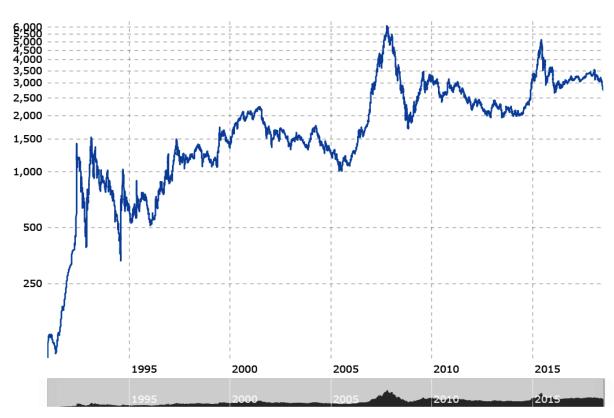
Source: FTSE Analytics FTSE All-World Index Series, December 2017

What can we learn from these charts?

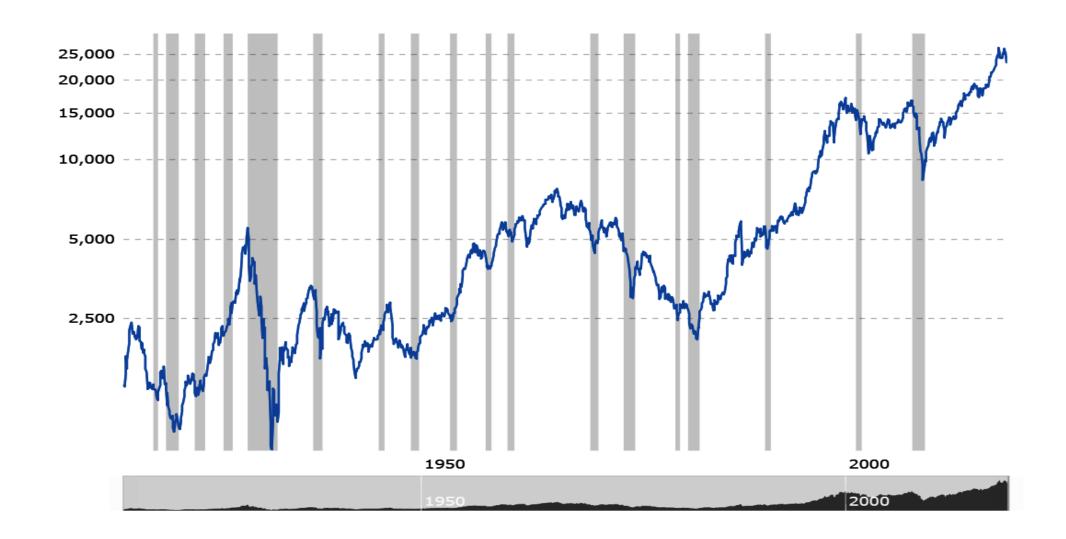
Nikkei 225 Index - 67 Year Historical Chart



China - Shanghai Composite Index



.....and this one?



Historical performance of international markets

Correction

Correction

Correction

Bear

Bear

Market Environment	Dates	Drawdown	
Bear	Jan 1970 - May 1971	-20.62%	
Correction	Aug 1971 - Nov 1971	-11.83%	
Bear	Mar 1973 - Oct 1974	-47.22%	
Correction	June 1975 - Sept 1975	-14.79%	
Correction	Feb 1976 - Oct 1976	-16.29%	
Correction	Oct 1978 - Nov 1978	-10.29%	
Correction	Oct 1979 - Nov 1979	-11.42%	
Correction	Feb 1980 - Apr 1980	-16.21%	
Correction	Apr 1981 - Sept 1981	-19.92%	
Bear	Dec 1981 - Aug 1982	-23.47%	

Bear Jan 1992 - Apr 1992 -20.08% Sept 1994 - Jan 1995 -11.36% Correction July 1997 - Jan 1998 -16.30% Correction July 1998 - Oct 1998 -24.57% Bear Jan 2000 - Mar 2003 -53.58% Bear May 2006 - June 2006 -15.08% Correction Correction July 2007 - Aug 2007 -12.67% Oct 2007 - Mar 2009 -61.85% Bear -20.53% Jan 2010 - May 2010 Bear May 2011 - Oct 2011 -27.60% Bear -17.53% Correction Mar 2012 - June 2012 -25.21% July 2014 - Feb 2016 Bear Correction Jan 2018 - July 2018 -11.73% Bear Markets defined as 20% peak-to-trough losses

Corrections defined as double digit losses not exceeding 20%

Price index only; no dividends included

Aug 1986 - Oct 1986

Oct 1987 - Nov 1987

Apr 1988 - Sept 1988

June 1990 - Sept 1990

Feb 1991 - Aug 1991

-10.77%

-21.68%

-12.20%

-31.97%

-16.96%

Historical performance of emerging markets

MSCI Emerging Markets: 1994-2018

Market Environment	Dates	Drawdown
Bear	Sept 1994 - Mar 1995	-32.6%
Correction	Jul 1995 - Nov 1995	-14.3%
Bear	July 1997 - Jan 1998	-38.2%
Bear	Mar 1998 - Sept 1998	-46.4%
Bear	Mar 2000 - Sept 2001	-53.7%
Bear	April 2002 - Oct 2002	-30.0%
Correction	Jan 2003 - Mar 2003	-12.4%
Bear	April 2004 - May 2004	-20.4%
Correction	Feb 2005 - April 2005	-10.6%
Bear	May 2006 - June 2006	-24.5%
Correction	Feb 2007 - March 2007	-10.6%
Correction	July 2007 - August 2007	-17.7%
Bear	Oct 2007 - Oct 2008	-66.1%
Bear	Nov 2008	-23.0%
Bear	Jan 2009 - Mar 2009	-21.8%
Correction	April 2010 - May 2010	-18.3%
Bear	May 2011 - Oct 2011	-31.1%
Correction	Oct 2011 - Nov 2011	-13.1%
Correction	Mar 2012 - June 2012	-18.3%
Correction	Jan 2013 - June 2013	-18.4%
Correction	Oct 2013 - Feb 2014	-12.3%
Correction	Sept 2014 - Dec 2014	-17.3%
Bear	April 2015 - Jan 2016	-35.5%
Bear	Jan 2018 - Aug 2018	-19.7%

Bear Markets defined as 20% peak-to-trough losses

Corrections defined as double digit losses not exceeding 20%

Price index only; no dividends included

Note the performance of Int'l stocks (blue) and emerging markets EM (Yellow) 2009 – 2018

2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	10 Years
EM	REITs	TIPS	EM	Small Cap	REITs	REITs	Small Cap	EM	Cash	Small Cap
68.9%	28.4%	13.3%	19.1%	41.0%	30.4%	2.4%	26.6%	37.3%	1.7%	15.0%
Small Cap	Small Cap	REITs	Int'l Stocks	Mid Cap	Large Cap	Large Cap	Mid Cap	Int'l Stocks	Bonds	Mid Cap
41.6%	27.2%	8.6%	18.8%	35.2%	13.5%	1.3%	20.5%	25.1%	0.1%	13.4%
Mid Cap	Mid Cap	Bonds	REITs	Large Cap	Mid Cap	Bonds	Comdty	Large Cap	TIPS	Large Cap
37.6%	26.3%	7.7%	17.6%	32.3%	9.4%	0.5%	12.9%	21.7%	-1.4%	13.0%
REITs	EM	Large Cap	Large Cap	Int'l Stocks	Bonds	Cash	Large Cap	Mid Cap	Large Cap	REITs
30.1%	16.5%	1.9%	16.0%	21.4%	6.0%	-0.1%	12.0%	15.9%	-4.6%	12.1%
Int'l Stocks	Comdty	Small Cap	Small Cap	REITs	Small Cap	Int'l Stocks	EM	Small Cap	REITs	EM
27.0%	16.2%	1.1%	15.7%	2.3%	5.5%	-1.0%	10.9%	13.1%	-6.0%	6.6%
Large Cap	Large Cap	Cash	Mid Cap	Cash	TIPS	TIPS	REITs	REITs	Small Cap	Int'l Stocks
26.4%	15.1%	0.0%	15.2%	-0.1%	3.6%	-1.8%	8.6%	4.9%	-8.6%	5.8%
Comdty	Int'l Stocks	Mid Cap	TIPS	Bonds	Cash	Small Cap	TIPS	Bonds	Mid Cap	TIPS
20.1%	8.2%	-1.5%	6.4%	-2.0%	-0.1%	-1.8%	4.7%	3.6%	-11.3%	3.3%
TIPS	Bonds	Int'l Stocks	Bonds	EM	EM	Mid Cap	Bonds	TIPS	Comdty	Bonds
8.9%	6.4%	-12.3%	3.8%	-3.7%	-3.9%	-2.5%	2.4%	2.9%	-13.1%	3.1%
Bonds	TIPS	Comdty	Cash	TIPS	Int'l Stocks	EM	Int'l Stocks	Comdty	Int'l Stocks	Cash
3.3%	6.1%	-14.0%	0.0%	-8.5%	-6.2%	-16.2%	1.4%	0.7%	-13.8%	0.2%
Cash	Cash	EM	Comdty	Comdty	Comdty	Comdty	Cash	Cash	EM	Comdty
0.3%	0.0%	-18.8%	-2.1%	-11.1%	-18.6%	-28.2%	0.1%	0.7%	-15.3%	-4.9%

Funds: EEM, VNQ, MDY, SLY, SPY, EFA, TIP, AGG, DJP, BIL

Over extended periods, it would have been beneficial to diversify into emerging markets.

	MSCI EM	S&P 500
1988-1993	545.4%	128.7%
1994-1998	-38.5%	191.3%
1999-2007	420.1%	37.5%
2008-2018	22.2%	126.0%
1988-2018	11.0%	10.2%

Current valuations

As of last week –

- S&P 500 trades at 14 times projected 2019 earnings
- MSCI Europe Index at 12.4 times 2019 projected earnings
- MSCI Emerging markets Index at 10.5 times projected 2019 earnings

What valuation multiple do you put on foreign markets?

How to value foreign markets?

Consider the following facts -

- In 2015, China replaced a 1,300 ton bridge in 43 hours
- In 2015, China was adding another billionaire a week
- China built 2.6 million miles of roads between 1996 and 2016
- Between 2011 and 2013, China used more cement than the U.S. did in the entire 20th century
- In 2011, China built a 57-story skyscraper in 19 days
- China is the largest trading partner for over 130 countries
- Since the great recession, 40% of global growth occurred in China

How did the Chinese market perform in those years? (MSCI China vs S&P 500)



Which "neighborhood" do you want to invest in?



What do sectors compositions of markets tell us?

Sector	VEU	VWO	VOO	VTI
Financials	25.20%	29.10%	13.40%	19.40%
Consumer Goods	14.70%	15.20%	17.30%	7.90%
Industrials	13.20%	11.40%	9.20%	12.90%
Consumer Services	8.90%	9.80%	9.90%	13.60%
Health Care	8.80%	8.70%	15.60%	13.90%
Technology	7.90%	8.00%	20.10%	19.50%
Oil & Gas	7.10%	7.30%	5.30%	5.00%
Basic Materials	6.90%	4.40%	2.70%	2.50%
Telecommunications	3.90%	3.10%	10.10%	2.00%
Utilities	3.40%	3.00%	3.30%	3.30%

Shift in sector composition of the US market between 1900 and 2018

Sector	U.S. Stock Market (1900 share)	U.S. Stock Market (2018 share)
Finance	20%	19%
Transports	38%	2%
Utilities	6%	3%
Consumer Discretionary	4%	10%
Real Estate	1%	3%
Industrials	5%	8%
Materials	8%	5%
Consumer Staples	5%	8%
Energy	8%	7%
Communications	5%	14%
Information Tech	0%	12%
Health Care	0%	9%

As of 2018, the market is more varied than it's ever been.

Questions to ponder -

- Are you investing globally?, Are you investing enough?
- If you are not investing international, why not?
- What should be your time horizon?
- What valuation multiple would you put on foreign vs US stocks?
- How much international allocation is optimum?
- How often should you rebalance portfolio?

Discussion